

2021 CONCESSIONS SURVEY

Questions Summary

Question 1a: On average, how many deliveries does your location(s) get from your Broadline distributor a week?

Question 1b: Provide Any Comments.

Question 2a: On average what is the size of your drop in cases or in dollars?

Question 2b: Provide Any Comments.

Question 3a: How many suppliers do you use for food deliveries?

Question 3b: Please provide the categories and the supplier(s) used.

Question 4a: Do you have a current agreement with your food supplier today?

Question 4b: If “Yes,” what is the expiration date for your current agreement with your food supplier?

Question 5a: Do you have any mandatory brand standards or proprietary items that are being stocked for you today?

Question 5b: If “Yes,” please provide additional information, such as “logo-ed items”, etc.

Question 6a: Do you purchase BIB/soda syrup through your food distributor?

Question 6b: Provide Any Comments.

Question 7: How do you purchase warewash cleaning chemicals today? Please explain.

Question 8a: Are you willing to be flexible on the food products that you purchase as long as they meet your minimum specification?

Question 8b: Provide Any Comments.

Question 9a: In order to get further discounts would you be willing to consolidate your orders to a core order guide and minimize your suppliers?

Question 9b: Provide Any Comments.

Question 10: Tell us how your locations go about placing an order with your current distributors (for example: Online)?